

# Choosing a Career Path: Sales



*Your Success is Our Success:* We are firm believers that our people are the key to allowing us to flourish. As you grow, so does our company. When you are ready to make a change, AccentCare has multiple options that allow you to grow within your roll and to advance within our organization.

## Career Opportunities for Sales Professionals

Sales		Sales with Nursing Background
<ul style="list-style-type: none"> <li>• <b>Home Health Coordinator</b> <ul style="list-style-type: none"> <li>» 1 year of Home Health experience preferred</li> </ul> </li> <li>• <b>Sales Associate</b> <ul style="list-style-type: none"> <li>» 1 year of Home Health experience</li> </ul> </li> <li>• <b>Account Executive</b> <ul style="list-style-type: none"> <li>» Degree preferred</li> <li>» 1 year Medical Sales experience</li> </ul> </li> <li>• <b>Home Care Navigator</b> <ul style="list-style-type: none"> <li>» 1+ years Physician relationship development</li> </ul> </li> <li>• <b>Regional Sales Manager</b> <ul style="list-style-type: none"> <li>» Bachelor's Degree in related field</li> <li>» 5 years Multi-site Sales Management</li> <li>» Experience in Home Care industry</li> </ul> </li> <li>• <b>Market Development Manager</b> <ul style="list-style-type: none"> <li>» Bachelor's Degree in Marketing or related field</li> <li>» 5 years experience in Multi-site Sales Training and Management</li> <li>» Proven success in Home Health and/or Hospice</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• <b>Hospice Consultant</b> <ul style="list-style-type: none"> <li>» Degree preferred</li> <li>» 1 year Medical Sales experience</li> <li>» Hospice experience preferred</li> </ul> </li> <li>• <b>Senior Market Development Manager</b> <ul style="list-style-type: none"> <li>» Bachelor's Degree in a Business, Marketing or related field preferred.</li> <li>» 5+ years experience in Multi-site Sales Training and/or Management role preferred.</li> </ul> </li> <li>• <b>Regional Director of Operations Sales</b> <ul style="list-style-type: none"> <li>» Bachelor's Degree</li> <li>» 5 years Multi-site Healthcare Sales Management</li> <li>» Multi-state preferred</li> </ul> </li> <li>• <b>Growth Director</b> <ul style="list-style-type: none"> <li>» Bachelor's Degree in related field</li> <li>» 5-10 years experience Business Development/Sales Management in Post-acute Care</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• <b>Transition Care Nurse</b> <ul style="list-style-type: none"> <li>» Licensed Nurse</li> <li>» 1+ years Facility Discharge experience</li> </ul> </li> <li>• <b>Hospital Liaison</b> <ul style="list-style-type: none"> <li>» Licensed Nurse</li> <li>» 1+ years Facility Discharge experience</li> </ul> </li> <li>• <b>Clinical Liaison Sales LVN/LPN</b> <ul style="list-style-type: none"> <li>» Nursing Degree &amp; license</li> <li>» 1+ years Healthcare experience</li> <li>» Sales experience preferred</li> </ul> </li> <li>• <b>Care Transition Nurse</b> <ul style="list-style-type: none"> <li>» Licensed nurse</li> <li>» 2+ years experience Certified Nurse Case Manager or Integrated Care Specialist</li> </ul> </li> </ul>

**Making Your Career Dreams Possible.** *With AccentCare, you become part of a company that promotes teamwork, compassion, accountability and a can-do approach—we understand, and are motivated by knowing, that the work we do makes a lasting difference in the lives of others.*

*Please note:* Roles may have other requirements and are subject to change. Please reach out to your Talent Acquisition Partner for more details.